



GLOBAL LEADER IN AVIATION



China Regional Aviation Forum

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August 29, 2017

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Due to rounding, numbers presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.



World's Largest Lessor of Embraer E2s



*AerCap is the launch lessor customer of Embraer's E2s with
50 E190-E2s & E195-E2s on order*





Today AerCap has the largest portfolio of commercial aircraft in the world and is the global leader in aircraft leasing

Over 40 Year Legacy

AerCap's legacy stems from the two founders of aircraft leasing: GPA (1975) and ILFC (1973)

Dominant Lessor in Greater China

AerCap has deployed more capital/assets to facilitate the growth of aviation within Greater China than any other leasing company ²

Quick Facts¹:

- **~200** customers in **~80** countries, including 20 customers within Greater China
- **10 offices** across the globe
- Long-standing, **strong customer relationships**
- Serving customers in Greater China for **~40 years**
- **Listed on the NYSE** since 2006
- **Launched AerDragon** in October 2006
- Only **independent lessor to hold Investment Grade Rating** with S&P, Fitch and Moody's

- **~\$41 billion** in total assets
- World's **largest portfolio of commercial aircraft**²
- **1,539 aircraft** owned, managed and on order
- Order book of **429 new technology aircraft**
- World's **largest A320neo family lessor**
- World's **largest 787 overall customer**
- World's largest lessor of **Embraer E-Jets E2**

(1) As of June 30, 2017.

(2) Per Ascend data as of August 24, 2017.

At the Forefront of Aviation in Greater China



AerCap has facilitated the growth of aviation within Greater China¹ more than any other leasing company

First transaction in Greater China, delivering a new 737-200A to Far Eastern Air Transport

1978

New lease deal for four new 737-300s leased to China Southwest Airlines (now Air China)

1992

Rapid growth in China by adding customers such as China Eastern, Wuhan, Yunnan and China Northwest (together now China Eastern) and China Southern, China Northern and China Xinjiang (together now China Southern) and Hainan Airlines, Lucky and West Air (part of the HNA Group)

1992-2010

First PW A320NEO into China with China Southern

2016

Leased our first new 747-400 to Cathay Pacific Airways

1989

Broadened customer base to include major airlines: Shanghai Airlines (1st 737NGs in China), Sichuan Airlines (1st A320s in China), Dragonair, Shenzhen, Xiamen, China United, Air Macau, China Postal, Chongqing, Okay Airlines, China Airlines, EVA, Spring and Hong Kong Airlines

2010-2015

Continued building business in Greater China with existing partners & new customers including Donghai, Beijing Capital & SF Express

2017 onwards

Continued business growth with new customers Loong Air

(1) Includes mainland China, Hong Kong, Taiwan and Macau.

Our Footprint and Customers Today





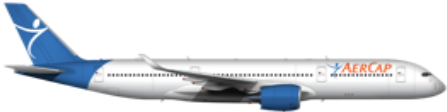


LARGE NUMBER OF AERCAP AIRCRAFT FLYING IN CHINA TODAY



25 CUSTOMERS – THE CLEAR MARKET LEADER IN GREATER CHINA¹



(1) Includes owned, managed and AerDragon aircraft operating in mainland China, Hong Kong, Taiwan and Macau as of June 30, 2017.

		ON ORDER ▼	TOTAL FLEET ▼
	Embraer E190 / E195-E2	50	50
	Airbus A320NEO Family	189	220
	Airbus A350	14	26
	Boeing 737MAX	109	109
	Boeing 787	67	116

Status as of June 30, 2017.



From Guangzhou (CAN)



E190-E2¹

114 PAX (Single Class, High Density)

PAX weight: 95kg

85% annual winds

85% annual temperatures

CAAC reserves

200 NM alternate

From Urumqi (URC)

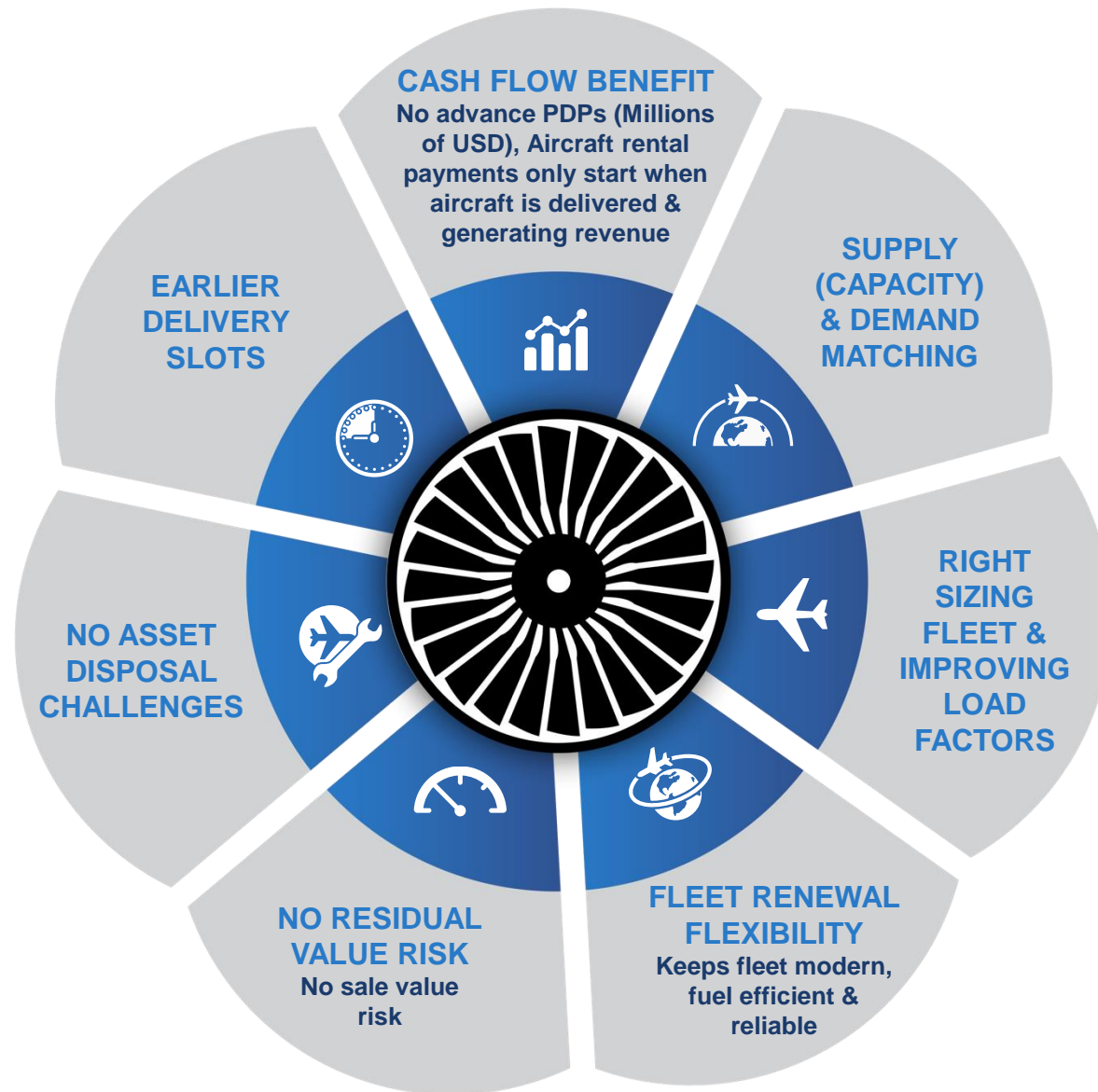


(1) Embraer.



(1) Per Ascend data as of August 24, 2017.

Benefits of Operating Leases





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